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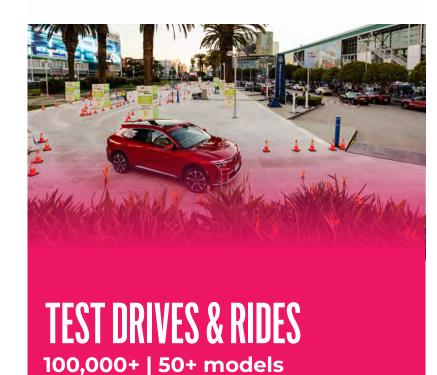
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SHOW HIGHLIGHTS



Within our two main halls, the **115 year** anniversary show featured an incredible lineup of more than **30** premier automakers that have a long history with the show, as well as new brands that point towards the future of the automotive and mobility space.



Across all EV tracks and test drives, over 100,000 riders experienced a vehicle in motion. 80% of outdoor EV Track participants were actively considering an EV for their next vehicle and 90% of those indicated an EV Track experience increased or maintained that sentiment.



The exciting displays and activations of brands and startups in our atriums, satellite areas and showcase halls created a **high** level of engagement and experience for attendees of all ages.



- Hundreds of thousands of consumers from across SoCal attended the LA Auto Show in 2022, up from 2021 and approaching pre-pandemic levels in the nation's top car buying market.
- The ever-growing convergence of auto and tech continues to position LA Auto Show at the epicenter of electrification with over 40% of all EVs sold in the country registered in CA.
- California's climate and environmental policies hold global and national influence and the LA Auto Show is where the industry gathered once again to hear what's on the horizon.
- Working with Electrify America, LADWP, Blink and EVgo - LA Auto Show was a hub for consumer adoption and to gain a deeper understanding of the infrastructure available to charge electric vehicles.

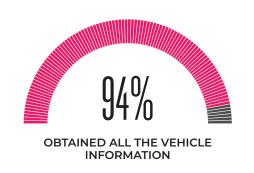
40%
ALL EVS SOLD
REGISTERED IN CA

ATTENDEE OVERVIEW

Residents from Southern California and beyond attend LA Auto Show to experience and test the latest cars, SUVs, trucks, and mobility innovations in a stress-free, no pressure comparison-shopping environment. In addition to all the new vehicle shoppers, enthusiasts, motorsports fans and early adopters, the show attracts families who visit the show year after year to create generational memories connected to cars. On average, visitors spent over six hours at the show exploring automakers' displays, learning about new technologies, participating in rides and drives, and discovering dozens of exciting activations across the show's 1 million square foot layout.

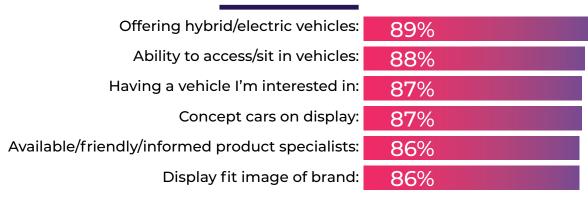








Top 5 Important Display Elements*



Motivations for Attending the Show*

To see all the new products and offerings:	65%
Someone in my group was actively shopping:	59%
To learn/be educated about new technologies:	57%
I'm an auto enthusiast:	52%
To specifically learn about electric vehicles:	35%

New Activations Highest Appeal*



Ride & Drive Participation*

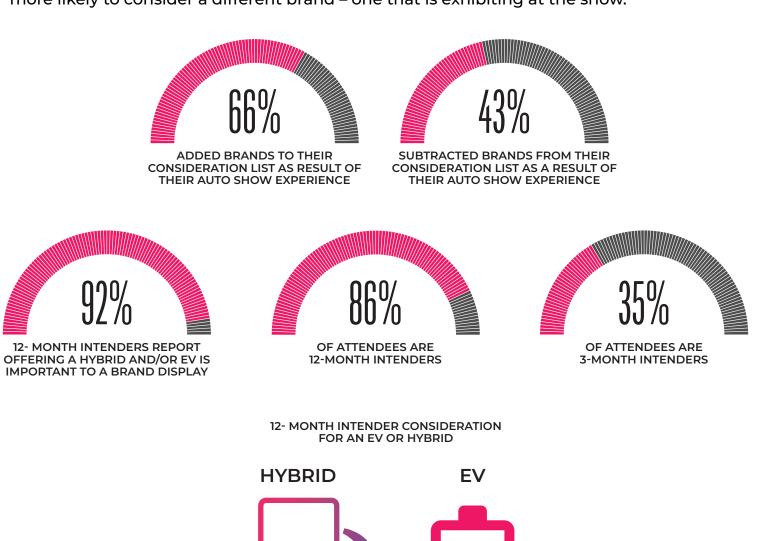
Personally aware or participated in ride & drives 2022:	86%	
Personally aware or participated in ride & drives 2021:	76%	
Hours Spent at the Show*		
2022 Show:	Ch 10	

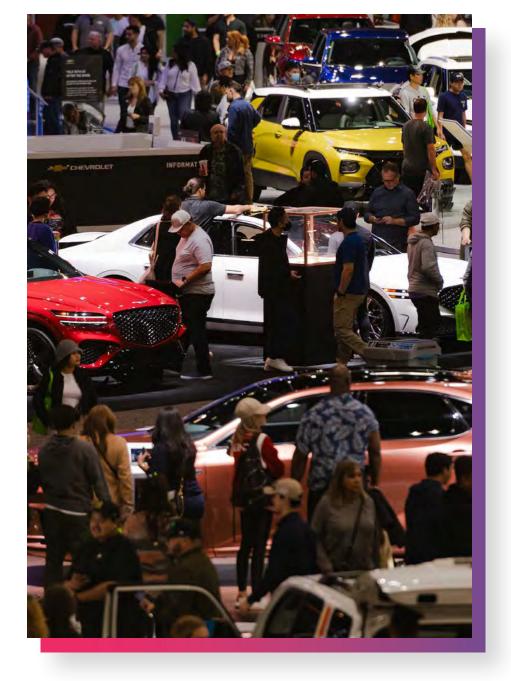
2022 Show: 6h 18m 2021 Show: 5h 13m

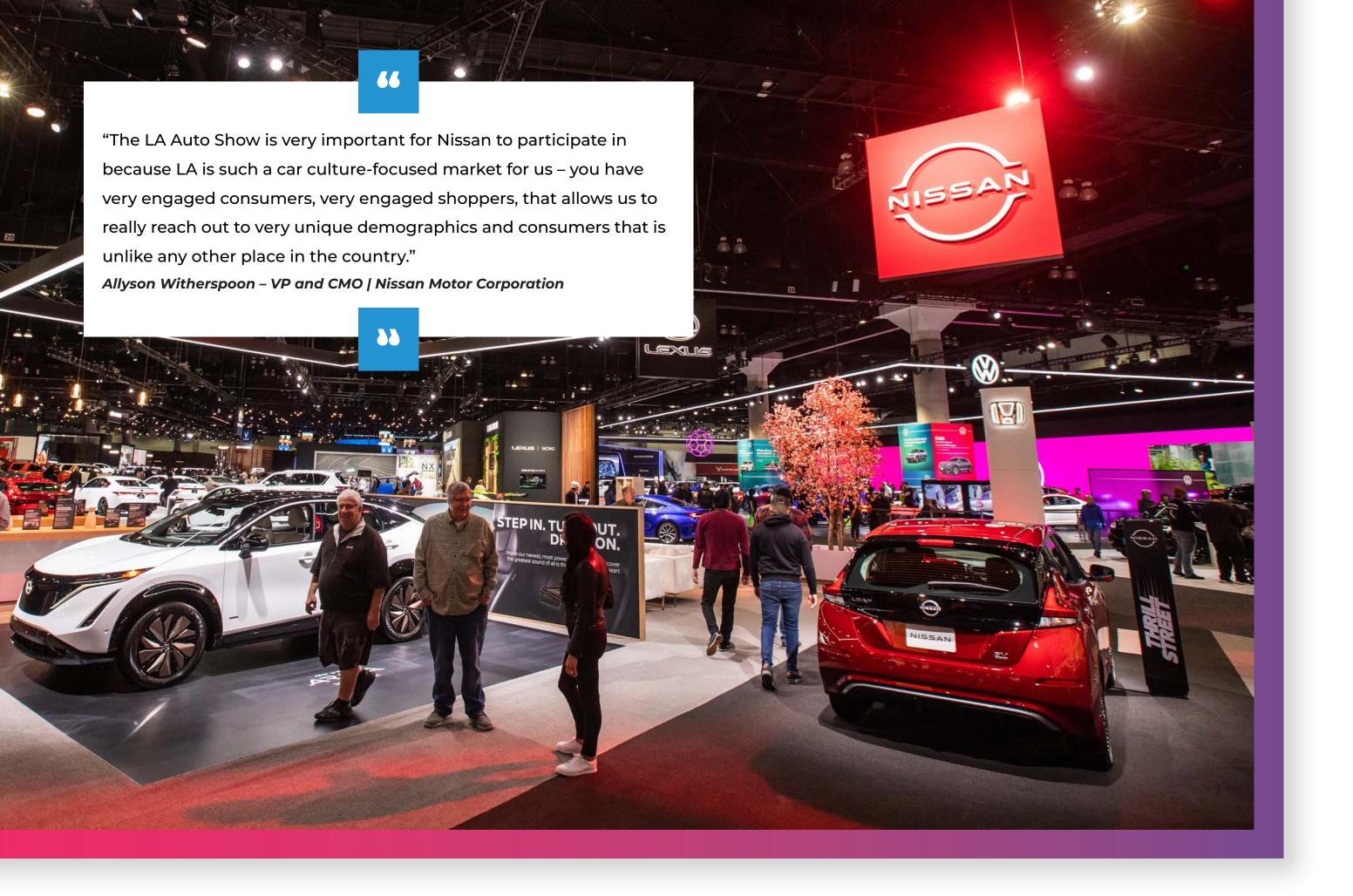
PURCHASE CONSIDERATION

KEY TAKEAWAYS

Consumers once again added one or more brands to their shopping lists as a result of their experiences on the show floor. **35**% of show visitors surveyed were attending to actively shop for their own next vehicle in the next three months, and **59**% of attendees were comparison shopping along with someone else actively considering their next new vehicle. **68**% said they are less likely to buy a brand that is not present at an auto show, while **44**% said they are also more likely to consider a different brand – one that is exhibiting at the show.







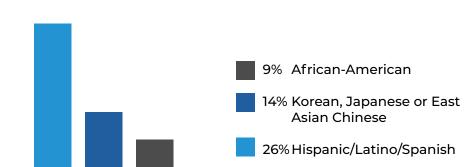
ATTENDEE DEMOGRAPHICS

The LA Auto Show is consistently one of the highest attended annual events in Southern California.

Ethnicity

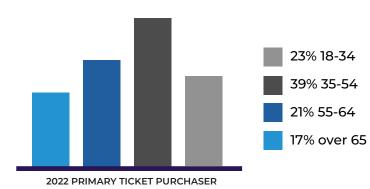
26.2% of the show attendees identify as Hispanic/ Latino/Spanish origin, a 4% increase vs. 2021. **14**% indicated Korean, Japanese or East Asian Chinese ethnicity, an increase of **6**%, while African-American attendance remained firm at **9**%.

2022 SHOW ATTENDEES ETHNICITY



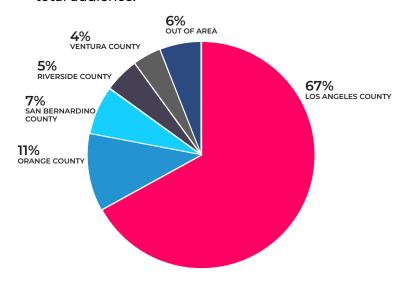
Average Age Primary Ticket Purchaser

Primary ticket purchasers skewed heavily between 18 and 54 years of age, and brought on average 2.7 additional attendees with them to the show.**



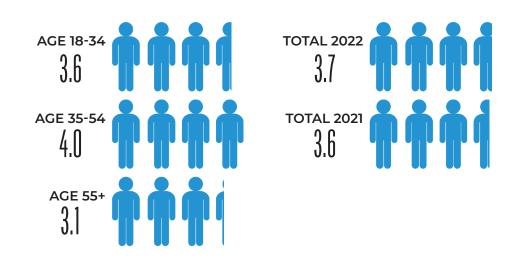
Residence

Located in the heart of Downtown Los Angeles, most attendees reside in LA County, while surrounding counties and out of area guests represented 33% of total audience.**



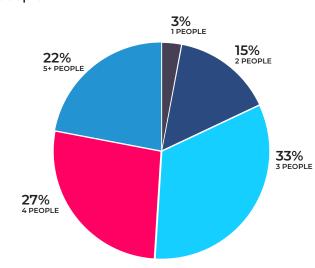
Group Size

2022 visitors attended in slightly larger groups **3.7** compared to last year with **3.6** people.*



Average Group Sizes

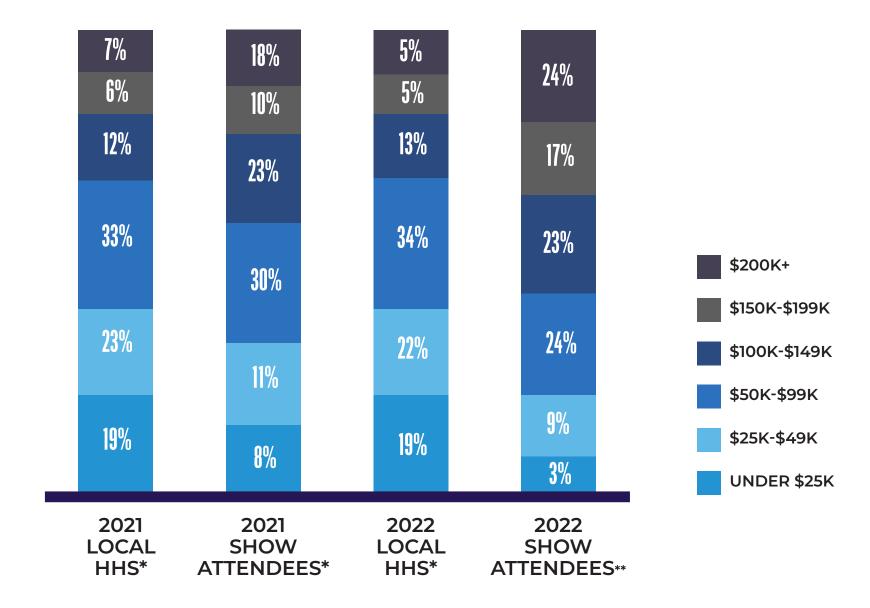
82% of 2022 visitors attended with a group of 3 or more people.*



ATTENDEE INCOME

KEY TAKEAWAYS

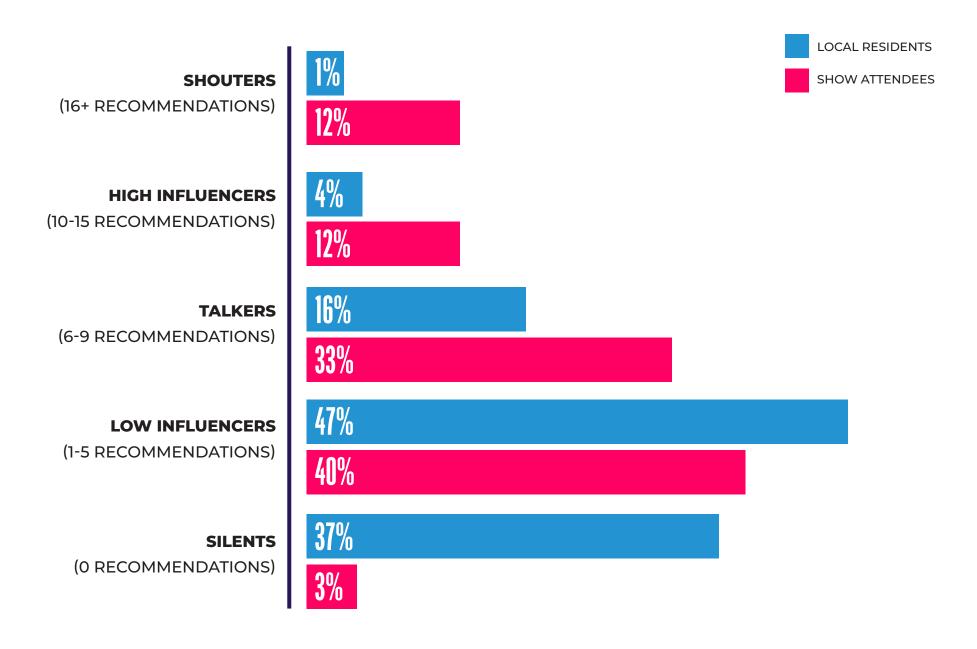
LA Auto Show attendees tend to be much more affluent than the local market population, with **64**% of households earning \$100,000 or more, which is an increase from **13**% the prior year.

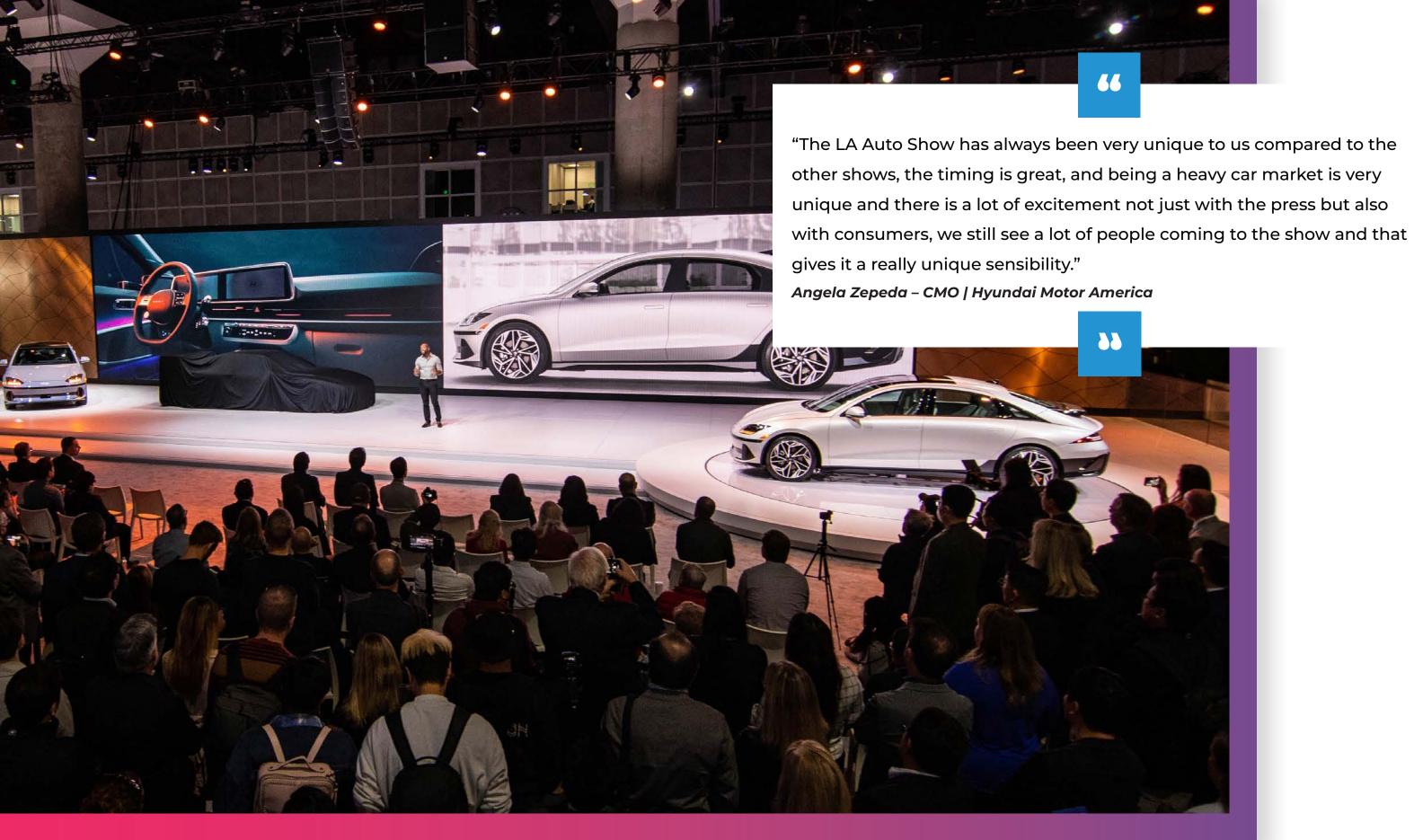


INFLUENTIAL ATTENDEES

KEY TAKEAWAYS

The LA Auto Show attracts consumers with a high level of influence in their communities and are 3.5x more likely than the local population to provide new vehicle recommendations, with **57**% of attendees providing 6 or more recommendations per year.





MARKETING OVERVIEW

The 2022 LA Auto Show owned audiences include 550k+ fans, followers, and subscribers across multiple digital and traditional platforms.

In addition to earned media, the show's extensive paid programs helped deliver over 75M+ impressions promoting the show and its partners.



Newsletter

Total Impressions: 1,791,096



Total Impressions: 3,041,641





Social

Total Impressions: 7,134,417



OOH

Total Impressions: 33,539,503





Website

Visits During Show: 390,694



MARKETING IMPACT

Radio

Total Impressions: 8,919,300





YouTube

Total Impressions: 3,003,148



Total Impressions: 16,016,451





Instagram/Facebook

Total Impressions: 6,572,139



LinkedIn

Total Impressions: 255,628



Twitter

Total Impressions: 173,010



Pinterest

Total Impressions: 133,640





PRESS EVENTS

AutoMobility LA provided a platform for press events and global announcements from automotive brands and startups debuting the latest vehicles and mobility innovations.

- Blink Charging
- Charge Cars
- Fiat
- Genesis
- Hispanic Motor Press Award Winners
- Hyperion Companies
- · Hyundai North America
- Indy Autonomous Challenge
- · Kia America, Inc.
- · North American Car, Truck, and Utility Vehicle of the Year (NACTOY) Finalists
- Porsche Cars North America
- Subaru of America
- · Toyota Motor Sales, U.S.A. Inc.
- VinFast

GENESIS G90

VEHICLE DEBUTS

Automotive brands look to LA Auto Show and AutoMobility LA to debut new vehicles and brands to key international and domestic media, industry insiders and high-value consumers, leveraging the nation's largest vehicle and EV market to broadcast their latest models to the world.

- Charge Cars 67'
- Fiat 500e Giorgio Armani
- Fiat 500e Kartell
- Fiat 500e 500e Bulgari
- Genesis X Convertible Concept
- · Genesis G90
- Hyperion XP-1 Hypercar
- Hyundai IONIQ 6
- Hyundai N Vision 74 Concept
- · Kia EV6 GT

- Kia Seltos
- Porsche 911 Dakar
- Porsche 911 Carrera T
- Porsche 911 GT3 RS
- Subaru Impreza
- · Toyota Prius
- Toyota Prius Prime
- VinFast VF6
- VinFast VF7



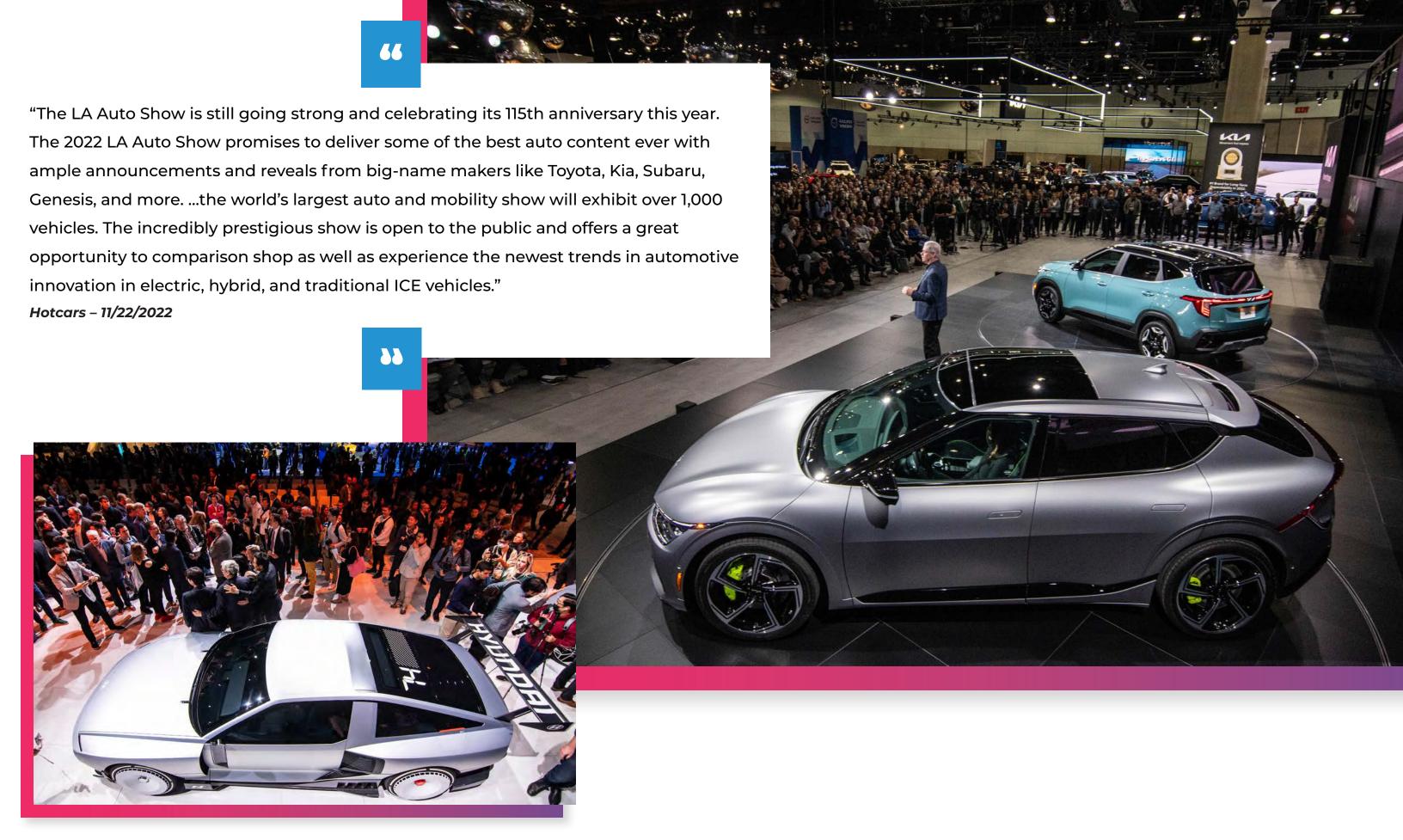
INDUSTRY SNAPSHOT

LA Auto Show and AutoMobility LA brought together **13,000+** media, journalists, automotive exeuctives and industry insiders from **54** countries around the world to network and experience the latest automotive innovations, explore the connected ecosystem and to a get a glimpse into the future of mobility.

- Accenture
- Alpha Motor Corporation
- Amazon Web Services
- Anduril Industries
- Apple
- Audi of America
- Auto Innovators
- Autodesk
- ArtCenter College of Design
- Archer Aviation
- Aston Martin
- · Bang & Olufsen
- BMW Designworks
- BMW North America
- Boeing Company
- Blink Charging
- BYD Motors
- Cadillac
- California Air Resources Board
- Canoo
- Car Design News
- Consulate General of the Federal Republic of Germany
- Czinger Vehicles
- Denso Products & Services Americas, Inc.
- DeLorean Motor Company
- Deloitte
- Disney
- Electric Power Research Institute

- Epsilon
- EVgo
- Faraday Future
- Forvia
- Fiat Chrysler Automobiles Group (FCA)
- Fisker Inc.
- · Genesis Design Group
- Geely Design
- Germany Trade & Invest
- Google Auto
- Gulfstream Aerospace Corporation
- Harman International
- Italdesign
- JPMorgan Chase
- · J.D. Power
- Karma Automotive
- Kelley Blue Book
- KPMG
- Lincoln Motor Company
- Los Angeles Department of Water and Power
- Lordstown Motors
- Lucid Motors
- Luminar
- · Mattel Inc.
- MediaPost
- Mercedes Benz Research and Development North
- America
- Mobis
- MotorTrend Group

- Mullen Automotive
- NADA
- Nimble Motors LLC
- Nikola
- · Nissan Design America
- Panasonic
- Petersen Automotive Museum
- Peterbilt Motors Company Director of Design
- Range Energy
- Rivian
- Salesforce
- · Shell Recharge
- · Singer Vehicle Design
- S&P Global Mobility
- · Southern California Edison
- Tesla
- TikTok
- TrueCar
- Twitter
- Urban Movement Labs Los Angeles
- US Department of Energy Vehicle Technologies
 Office
- UK Department for International Trade
- · Volta Charging
- Volvo Design Group
- Wallbox
- · Warner Bros.
- Waymo, LLC
- Zoox



OUTDOOR EV TEST TRACK

The Outdoor EV Test Track powered by Electrify America, the exclusive charging provider, was sponsored by LADWP and **65**% of overall attendees listed the Outdoor EV Track as having the highest appeal of all the show's new attractions. **80**% of EV Track participants were actively considering an EV for their next vehicle and **90**% of those participants indicated the EV Track experience increased or maintained that sentiment.

Featured Brands & Models

- · Chevrolet EUV Bolt
- Genesis GV60
- · Kia EV6
- Porsche Taycan GTS (first weekend)
- VinFast VF8
- VW ID.4



TEST DRIVES & RIDES

Across all indoor and outdoor tracks in the show, over 100,000 riders experienced a vehicle in motion.

Street Drives Brands & Models

- Alfa Romeo
- Chrysler

Pacifica Hybrid Limited

Dodge

Challenger RT Scat Pack Widebody, **Charger Scat Pack Widebody** Durango SRT 392 AWD

ElectraMeccanica

Solo

Ford

Bronco Sport

Bronco

Maverick

Mustang Mach-E

F-150 Lightning

Fiat

500x AWD Sport

Grand Wagoneer

Grand Wagoneer Series III Grand Wagoneer Obsidian III Wagoneer Silver Zynith

Wagoneer Series III

- Ford F-150 Lightning
- Hyundai IONIQ 5

Indoor EV Test Track Rides

Nissan Ariya

Jeep

Wrangler Rubicon 4xe

Ram

2500 Limited Night Edition 1500 Limited 5'7"

Subaru

Ascent Touring Outback LTD/Onyx,

Crosstrek Special Edition Impreza 4 Door

Legacy Sport

WRX GT & WRX Premium

Toyota

Tundra Limited & Hybrid TRD Pro CrewMax Corolla Cross XLE

Highlander Hybrid BLE Bronze

RAV4 Hybrid XSE

VW

ID.4

Atlas

Atlas Cross Sport

Tiguan

Taos

Jetta GLI

The most ride-and-drive in-vehicle experiences in our show's history



100K+

Riders participated across all test drives and rides





Indoor Thrill Ride Test Tracks

Camp Jeep

- Ford Bronco Built Wild
- RAM Truck Territory

Attendees planned to

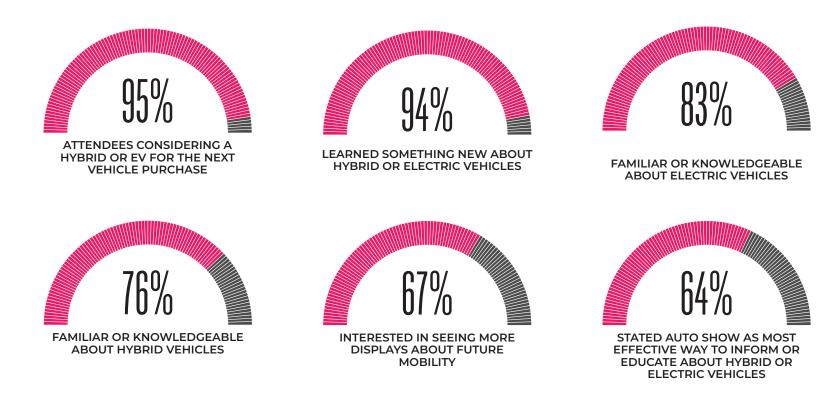
continue shopping online

within 30 days following

LA Auto Show experiences*

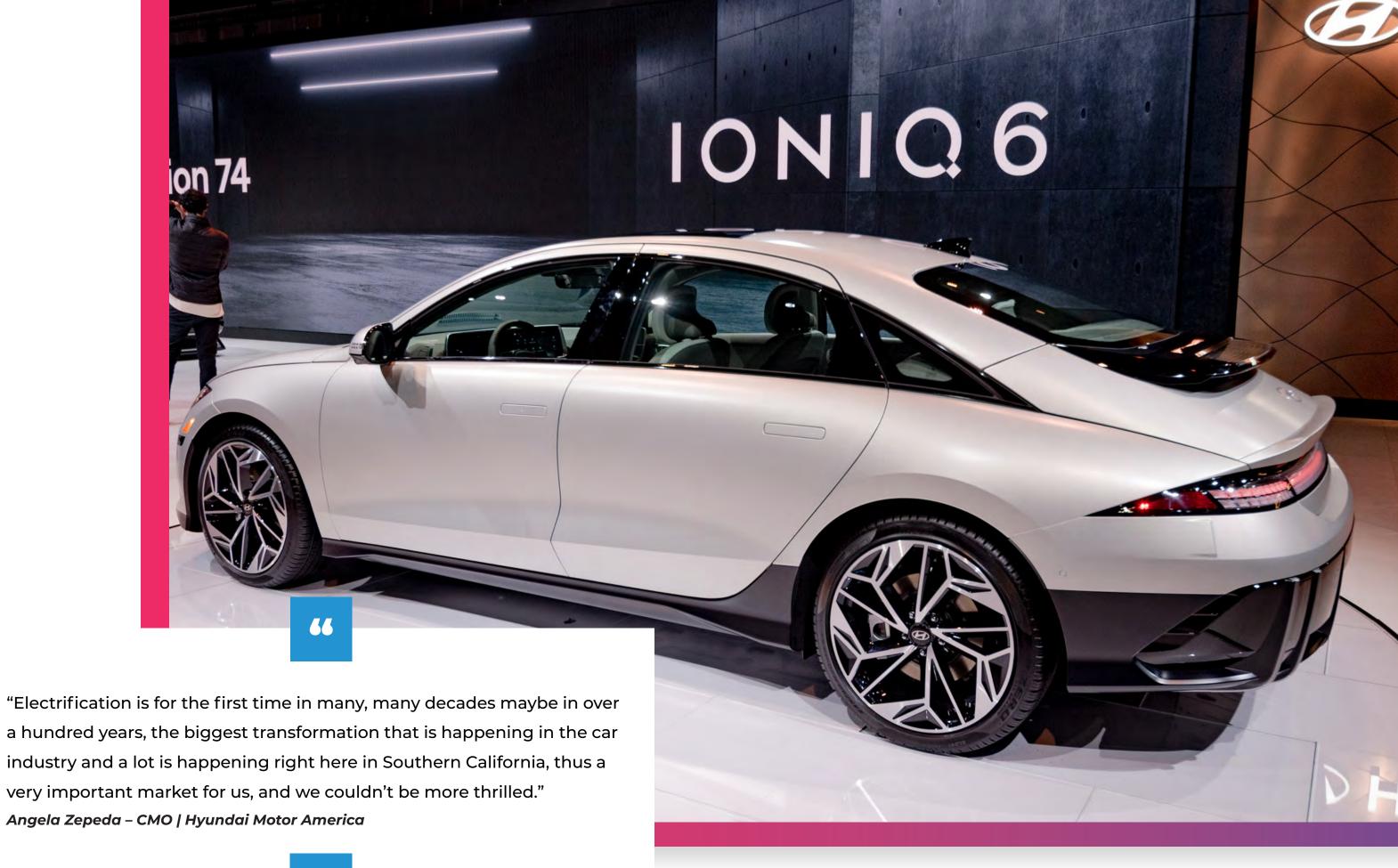
ZEV - LA SHOPPER INSIGHTS

LA Auto Show visitors are increasingly more familiar with hybrid and electric vehicles than the general public. Hybrid and electric vehicle offerings continue to rise in importance for show visitors and are ranked at the top of the list of important elements they seek from the displays they visit. Consumers increasingly view the auto show as the most effective place to educate and inform them about the transition to zero emission vehicles. Show visitor familiarity with both hybrid and electric vehicles increased by 13% and 20% respectively since 2021.



95% HYBRID OR EV CONSIDERATION

Across 12-month intenders, consideration of purchasing a hybrid or electric vehicle increased to **95**% when including both as an option.



MEDIA SNAPSHOT

Thousands of media journalists from 39 different countries descended upon Los Angeles to attend AutoMobility LA and media stories and articles have collectively generated over 34B media impressions worldwide for the show and the brands represented.



Countries



Media Impressions



Article Mentions

13,000+



Postive Sentiment

84%



Local Broadcast

3,800,000 (English) 1,300,000 (Spanish)

Top National & International

- Bloomberg
- **Detroit News**
- **Epoch Times Autos**
- Frankfurter Allgemeine Zeitung
- Hearst Media
- Media Post
- Sueddeutsche Zeitung
- Los Angeles Times
- Reuters
- **USA Today**

Lifestyle

- Dot.LA
- **LABest**
- LA Daily News
- LA Travel Magazine
- The Hollywood Reporter
- **News Week**
- Yahoo

Business

- **Business Insider**
- Forbes
- Fortune
- Yahoo Finance

Tech

- Ars Technica
- **CNET**
- TechCrunch
- The Verge

Automotive

- 000 Magazine
- Auto123
- **Automotive News**
- Automotive Fleet Magazine
- **Automotive Press International**
- Autogefuehl.de
- **Autohaus Springer Fachmedien**
- CleanTechnica
- Car and Driver
- Car Magazine UK
- Car Design News
- Cars.com
- Clean Fleet Report
- Electrek
- Forbes Wheels
- **Grassroots Motorsports Magazine**
- Hagerty
- **Hearts Autos**
- Jalopnik.com
- LACar.com
- MotorTrend
- The Drive
- Race Sport Media
- Racer
- TheDrive.com

Top Broadcast

- ABC7
- **BBC** America
- Cars.TV
- CBS
- Car Culture TV
- **BBC Top Gear**
- **High Impact TV**
- En Vivo
- Fox Business Network
- Fuji Television Network News
- iHeart Media
- **KABC** Radio
- **KABC-TV**
- **KCBS-TV**
- **KNBC-TV**
- KTLA-TV
- KTTV-TV
- **NBC Universal Telemundo**
- Skylink TV
- Spectrum 1 News
- **RTL News**
- Univision
- Voice of America TV channel
- Voz De America
- Vme TV Network

Wired *CISION & CRITICAL MENTION 2022

NATIONAL MEDIA BUZZ

"...as the industry shifts to electric vehicle production, this year's November 18-27 Los Angeles Auto Show – opening with media previews Thursday – is the place to be as the wealthy California market boasts the nation's biggest EV share, most EV startups and toughest EV mandates as governments force a transition to battery power."

"...even with a more subdued tone, the 2022 Los Angeles Auto International Show managed to dazzle.

Fresh ideas and sparks of excitement crept onto the show floor and into events surrounding the show. New looks for familiar hybrids, SUVs and other were revealed along with futuristic fantasies of what EVs could one day look like."

"To the naysayers who insist that auto shows are on their way out of existence, I point to this year's Automobility LA as Exhibit A on why thats not the case.

The show was absolutely swarming with media during the preshow press events.

Both exhibit halls were filled with a plethora of brands"

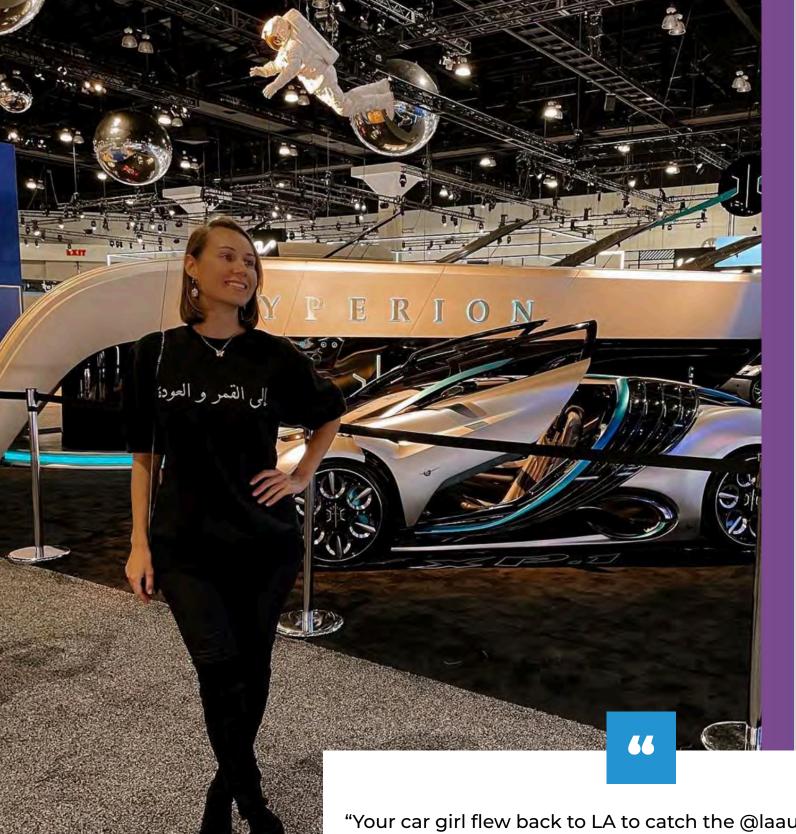
The Detroit News

Forbes









INFLUENCER SPOTLIGHT





FOLLOWERS

683K

156K



@Seenthroughglass

FOLLOWERS

303K

132K

557K



@Tamirrusso

FOLLOWERS

a 286K

6.5K

261K



@mrcarsounds

FOLLOWERS

153K

3.3M

310K



@tha_bimmer_boy

FOLLOWERS

116K

0 827K

2.8K

"Your car girl flew back to LA to catch the @laautoshow and its countless innovative ideas in the world of cars...So many of my favorite car brands are here!"

-@dianamarksofficial, 530k Instagram Followers

INFLUENCERS

The 2022 LA Auto Show influencer campaign focused on a curated group of local automotive and lifestyle content creators who reached key audiences across the Gen Z, Millennial, female and ethnic communities representing LA County's unique cultural and demographic makeup.



Influencers

44

 Image: Control of the control of the

Posts, Stories, and Reels

155

Video Views

288,000



Platforms

6

 \bigcirc

Social Impressions

10,500,000



IMINASCAR

Audience Engagements

NASCAR

388,500+



ACTIVATIONS

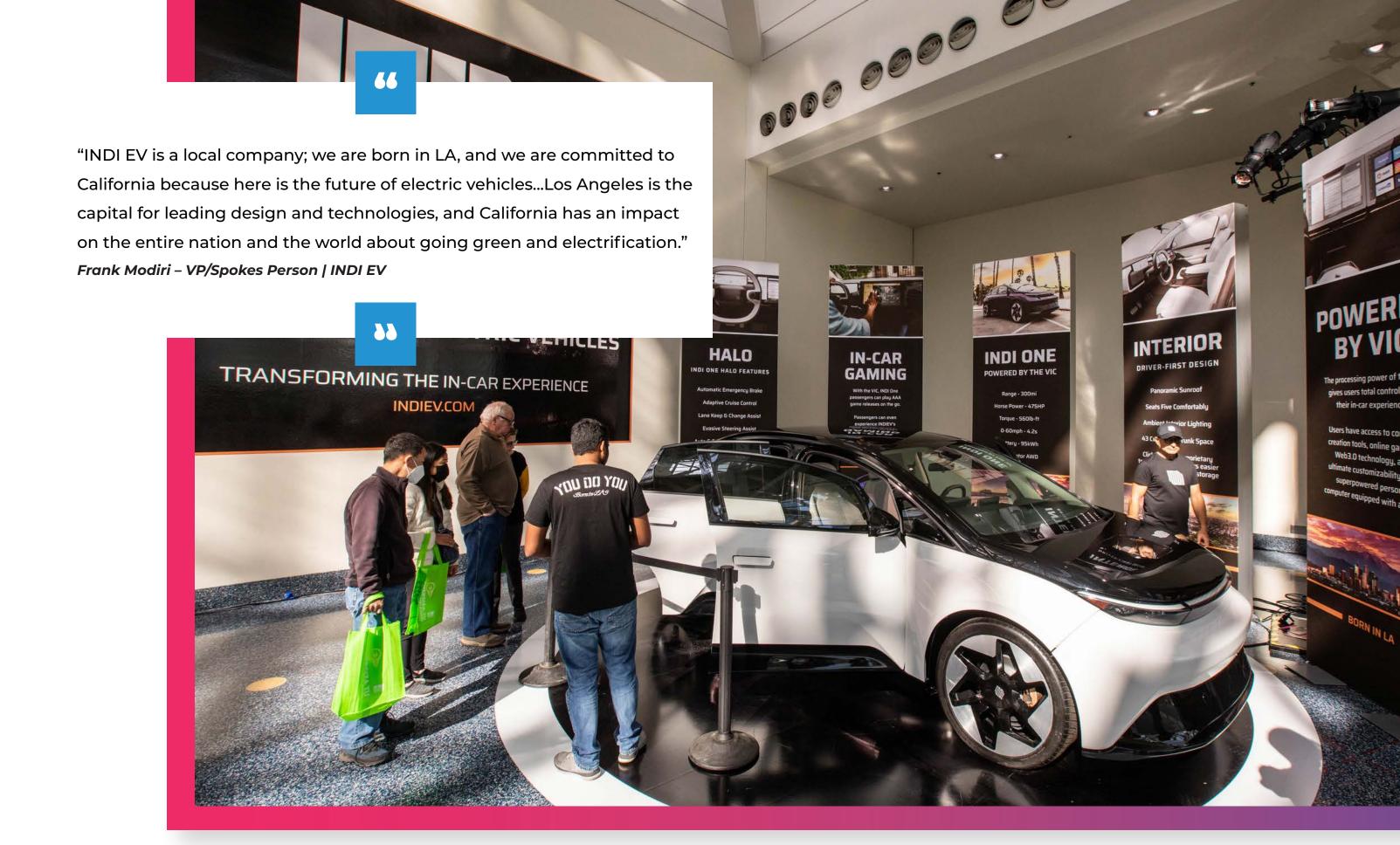
The 2022 Auto Show featured exciting displays and dozens of activations to directly let consumers test and engage with the latest products and services of automotive, mobility, motorsports and lifestyle brands both inside the LA Convention Center and outdoors.





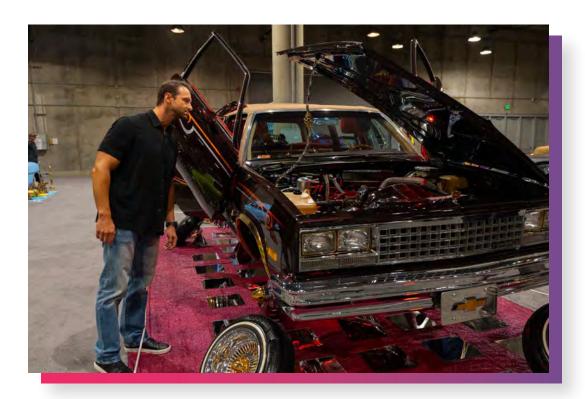






CAR CULTURE

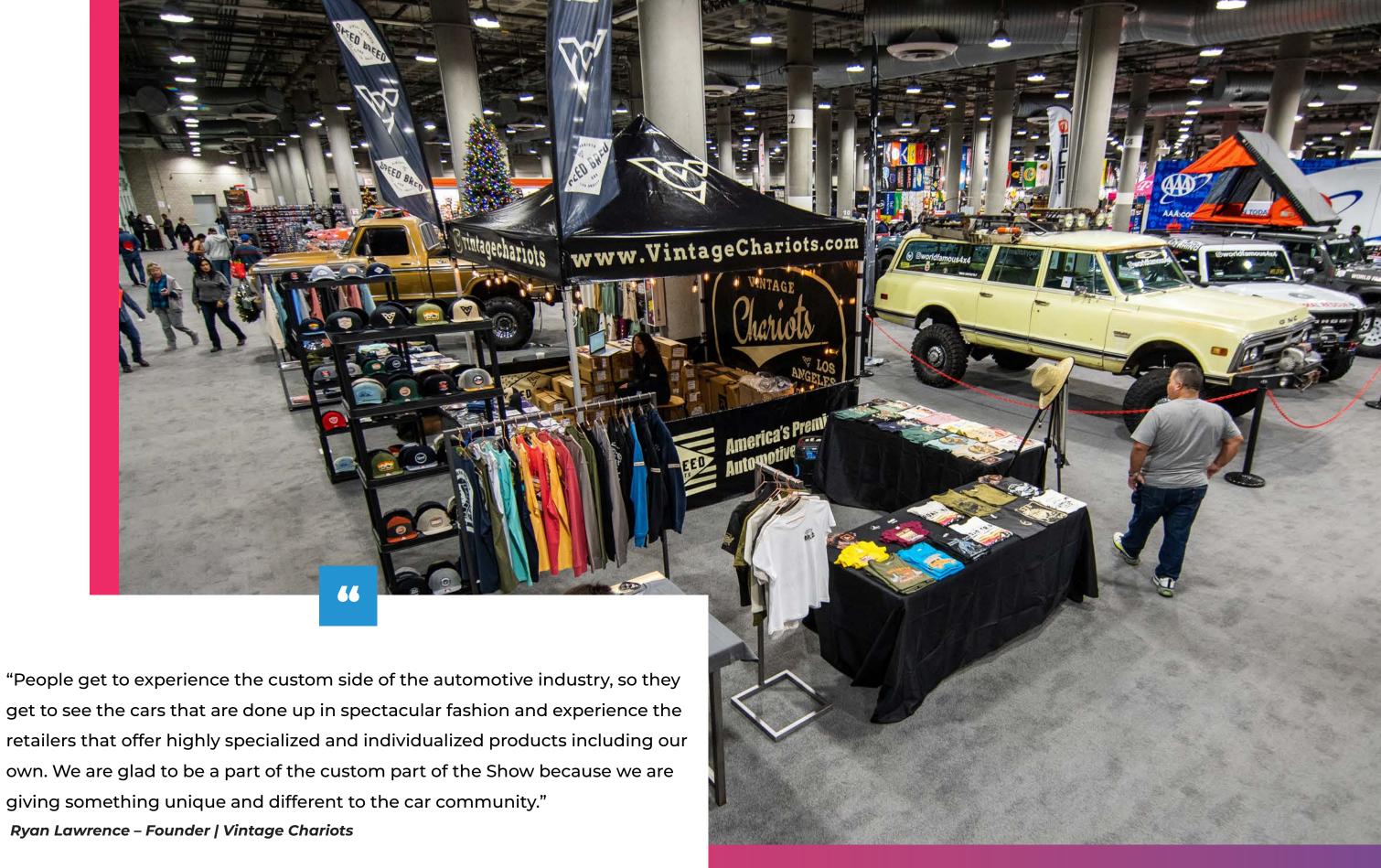
Local car culture played an important role in the 2022 LA Auto Show showcasing lowriders, customized rides, cool collectibles, and unique aftermarket goods and services. Highlights included Galpin Hall of Customs and World of West Coast Customs with a lineup of jaw-dropping modified luxury and exotic cars in Concourse Hall and Foyer. Premier displays from Vintage Chariots, Rockin' Chicano, Yamaha, Al & Ed's Exclusive, as well as dozens of additional aftermarket vendors made the The Garage a must-visit experience.











AUTOMOTIVE BRANDS & EXHIBITORS

The 2022 LA Auto Show and AutoMobility LA main halls, atriums and outdoor areas presented over 50 brands showcasing their newest vehicles, products, and services.

South Hall

- Chevrolet
- Genesis
- GMC SoCal Dealers
- Hispanic Motor Press
- · Honda SoCal Dealers
- Hummer EV SoCal Dealers
- Hyperion Companies
- Hyundai
- Kia
- Lexus
- · Lincoln Galpin
- · Mazda Galpin
- North American Car, Utility & Truck of the Year
- Nissan
- Polestar Los Angeles
- Toyota
- VinFast
- Volkswagen
- · Volvo Galpin

Petree Hall

Porsche

Concourse Hall

- Galpin Hall of Customs
- Aston Martin

Concourse Foyer

· World of West Coast Customs

West Hall

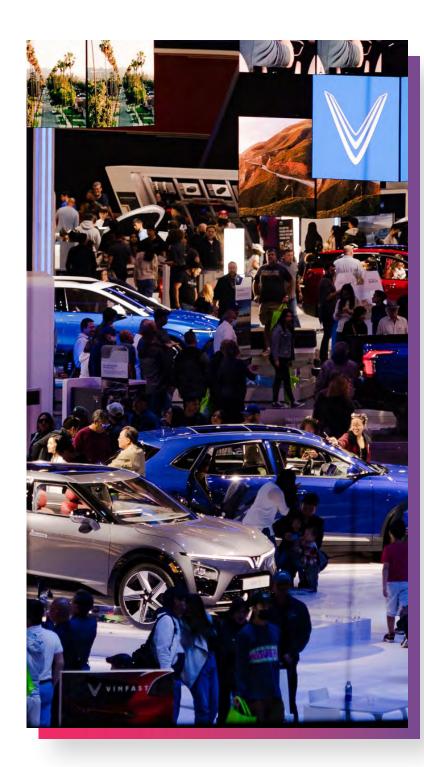
- Alfa Romeo
- · Camp Jeep
- Chrysler
- Dodge
- Fiat
- Ford
- Ford Bronco Built Wild
- Jeep
- Ram
- Ram Truck Territory
- Subaru

Outdoor

- 27North
- B.R.A.K.E.S.
- Bridgestone Cars & Coffee
- EV Test Track powered by Electrify America
- Ford F150 Lightning
- Formula Drift
- Lucid Motors
- Multi Brand Street Test Drives
- Porsche x Monster Truck Jam

Atriums & Terrace

- 115th Anniversary Exhibit with Czinger and Petersen Museum
- · ArtCenter College of Design
- · Blink Charging
- · Charge Cars
- DoVE Pet Adoption
- ElectraMeccanica
- EVgo
- · Grand Wagoneer
- Hyundai Interactive
- · INDI EV
- · Indy Autonomous Challenge
- Motional
- NASCAR
- Rockin' Chicano
- Telfer Design
- Trans Am Worldwide
- Volkswagen





THE GARAGE AFTERMARKET

The Garage Aftermarket brings the world of automotive lifestyle into our show for 10 days and showcases a world connected to local car culture. From renowned tuners to customized rides, motorsports to collectibles, The Garage features incredible aftermarket products and exciting retail to explore, giving car lovers of all ages something new to discover every year.

The Garage

- Acura Grand Prix Long Beach
- Affirmation Effect
- Al & Ed's AutoSound Exclusive
- AlloyGator North America
- AMO Vacations
- Asira Design
- Autographed Collectibles
- Automobile Club of Southern California
- · Autoplates.com
- Aventura-X
- B2B Wireless
- · Bamboo is Better
- Black Classics Car Club
- Blaque Diamond Wheels
- Bling Mafia
- BME Bikes
- Body Art Bus
- Boostmore
- Burning Rubber Toy Company
- Costco Wholesale
- Cutco

- Dr. Power Systems
- DSI via Direct TV
- Dzolik
- FB County USA
- Flex Automotive
- Genesis 1 Auto Concepts
- Götze
- Hovsco LLC
- Hyatt Vacation Club
- iGoSmart-Pro
- Kaleo Marketing
- Leaf Filter
- Lite Speed Racing
- Los Angeles Distribution and Broadcasting (LADB)
- Los Angeles Legends Premier
 Women's Tackle Football Team
- Lot of Toys
- Mattress Firm
- Mondavi
- Newport Drip
- Pocono Marketing

- · Pro-Fashion Hair Inc
- Quick Time Rental
- Refreshed Anti-fog
- Resort Vacation Inc
- · Rockin' Chicano
- Rumble Motors
- Shop Spree USA
- SS Motorsports
- Start Glow
- Star Magic Tarot
- Swagtron
- T-Mobile
- Tagged District
- TractFit
- · Veer Group Inc.
- Velo Pasadena
- Vintage Chariots
- Winning Ways
- World Famous 4x4
- · Yamaha Motor Corporation USA
- Zarifa USA





"The role the LA Auto Show plays in the local lowrider culture is big.

The Show is known worldwide, so for us to be here is a blessing - for our representation, we brought vehicles that are hand-picked to represent the lowrider culture at the LA Auto Show in 2022."

Anthony Tabares – Owner | Rockin' Chicano









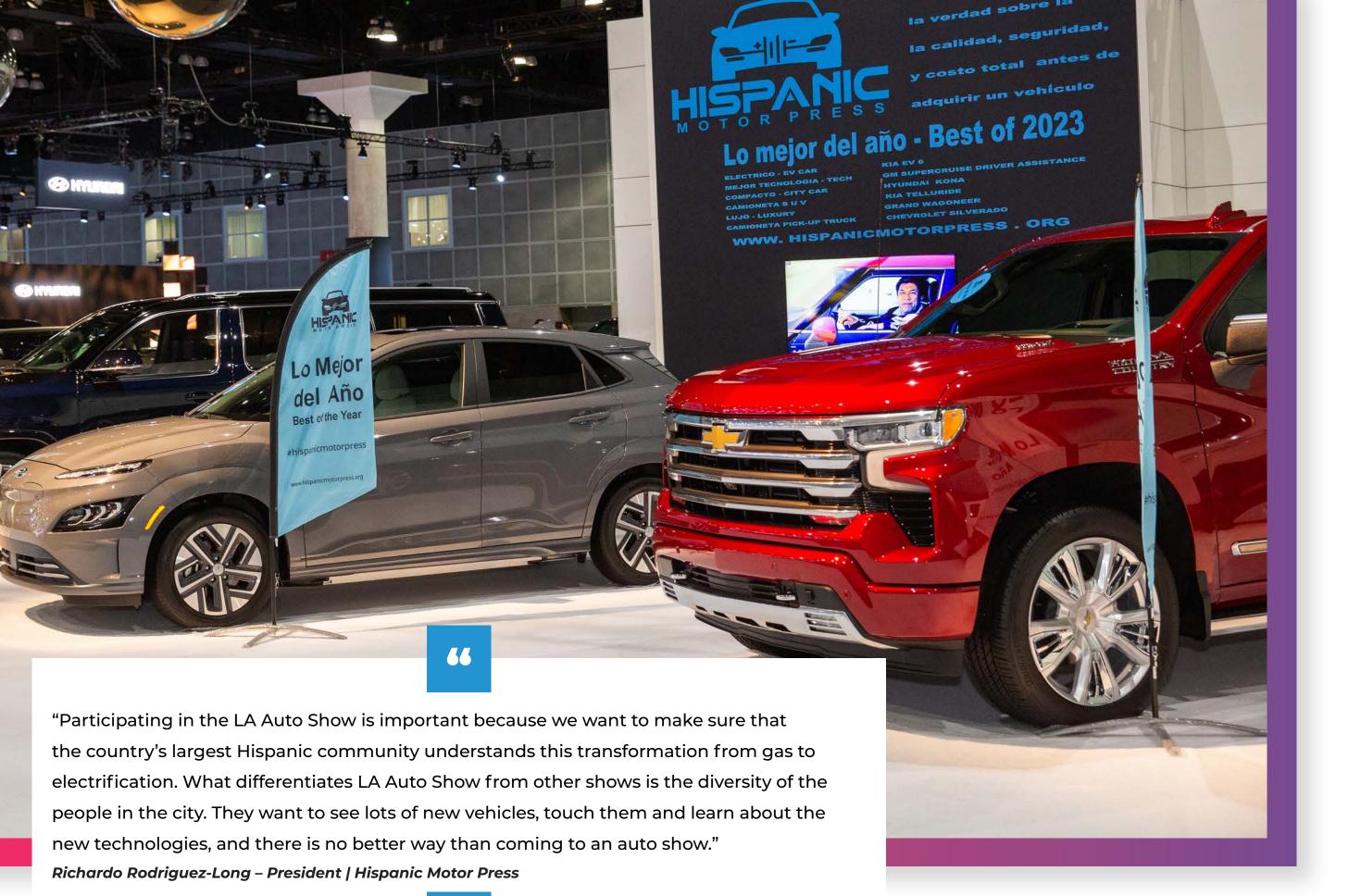














WE LOOK FORWARD TO SEEING YOU AT THE 2023 LA AUTO SHOW IN NOVEMBER!

2023 LA Auto Show: Nov 17-26 2023 AutoMobility LA: Nov 16